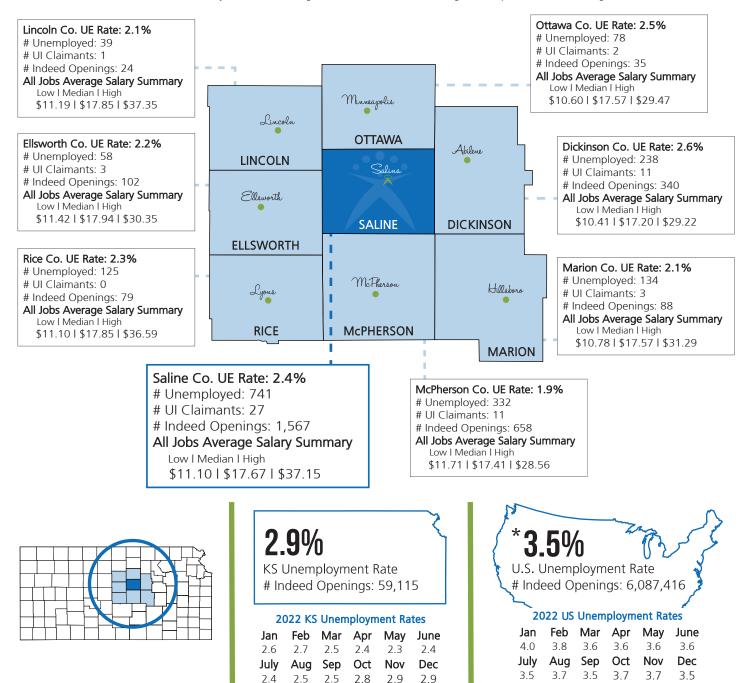
The Arnold Group's SALINE COUNTY EMPLOYMENT IMPACT ANALYSIS

Throughout 2022, market uncertainty, supply chain issues, low labor force participation, increasing labor costs & inflation, and a potential economic downturn were consistent headlines and headwinds for employers. Unfortunately, hiring challenges are expected to linger into 2023, impacting employers across the board. Some anticipate an economic downturn – hopefully brief and mild. The Arnold Group believes we'll see continued turnover, steady candidate demand for better culture fit, and an overall inability to fill open positions. Candidate priorities have shifted to focus on work-life balance and have restructured their lifestyles around this focus. In turn, employers will have to prioritize their employment brand and retool their employee value proposition. The Arnold Group continues to monitor the labor market closely and work with organizations to assist with evolving and unique workforce challenges.

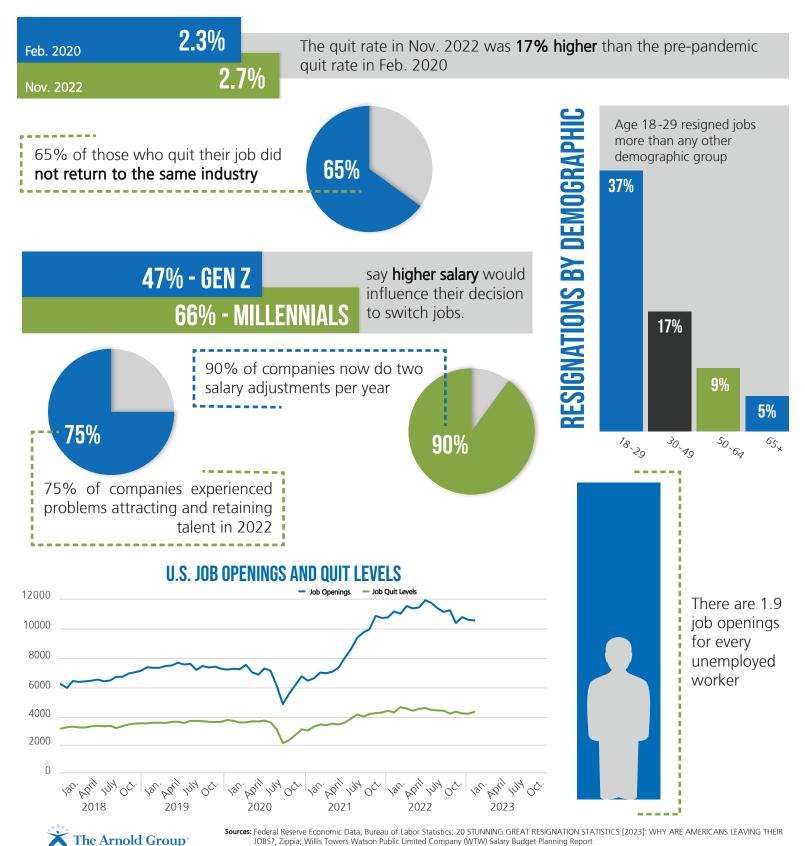


View previous analysis: https://www.the-arnold-group.com/SalineCounty Request analysis for specific job title: TAGsalina@the-arnold-group.com *The Federal Reserve considers a base unemployment rate (the U-3 rate) of 5.0%-5.2% as "full employment" in the economy.

THE GREAT REFLECTION



On average, **4 million people quit their job each month in 2021** and **2022.** November 2021 saw record guits of 4.5 million.



Pag

QUARTERLY JOBS SUMMARY

Jobs in Kansas							Jobs in U.S.*								
Government Sector			Private Sector			8 V	1	All S	Sectors			m	. (Jung	
Q4-22:	+500)	Q4-2	22: -	⊦8,600			Q4-	22:	+747	,000	15	25	کر م	
Q3-22:	-2,900)	Q3-2	22: +3	3,500		Jan	Q3-	22: -	+1,106	,000	U		3	
Q2-22:	+4,600)	Q2-2	22:	-600		Ś	Q2-	22: -	+1,190	,000		2	2	
Q1-22:	+1,700 Q1-			22: +11,400			<u>ک</u>	Q1-	22: -	+1,576	,000		\$		
									~				1		
2022 KS Jobs Summaries								2022 U.S. Jobs Summaries							
Jan +8.5K +3.4K +5.1K	Feb +6.9K	Mar -2.3K -500 -1.8K	Apr +500	May -1.1K +100 -1.2K	June +4.6K +700 +3.9K			Jan +467K	Feb +678K	Mar +431K	Apr +428K	May +390K	June +372K		
July +3.5K -500 I +4K	Aug -3.4K -1.3K I-2.1K	Sep +500 -1.1K +1.6K	Oct +8.5K +500 I +8K	Nov -400 +600 -1K	Dec +500 -600 +1.1K			July +528K	Aug +315K	Sep +263K	Oct +261K	Nov +263K	Dec +223K		

SUMMARY OF US SALARY AND INFLATION RATES:

AVERAGE SALARY INCREASE

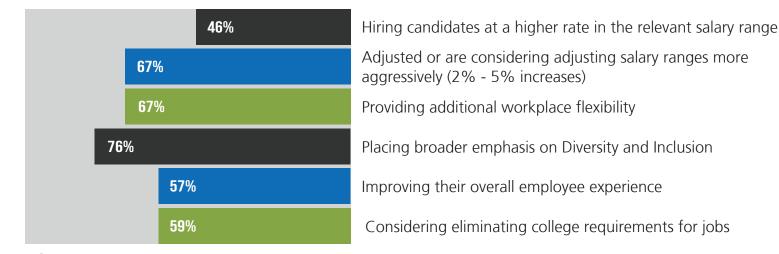
2018: 3.62% **2019:** 3.75% **2020:** 2.83% 2015: 3.48% 2016: 1.13% 2017: 3.45% **2021:** 8.89% **2022:** 4.20% **2023:** 4.60%* *Projected **INFLATION RATE** 2017: 2.13% 2022: 8.01% 2023: TBD 2015: 0.12% 2016: 1.26% 2018: 2.44% **2019:** 1.81% **2020:** 1.23% **2021:** 4.69%

Spent more than budgeted/planned on pay adjustments in 2022

Intend to increase salary budgets in 2023 **68**%

70%

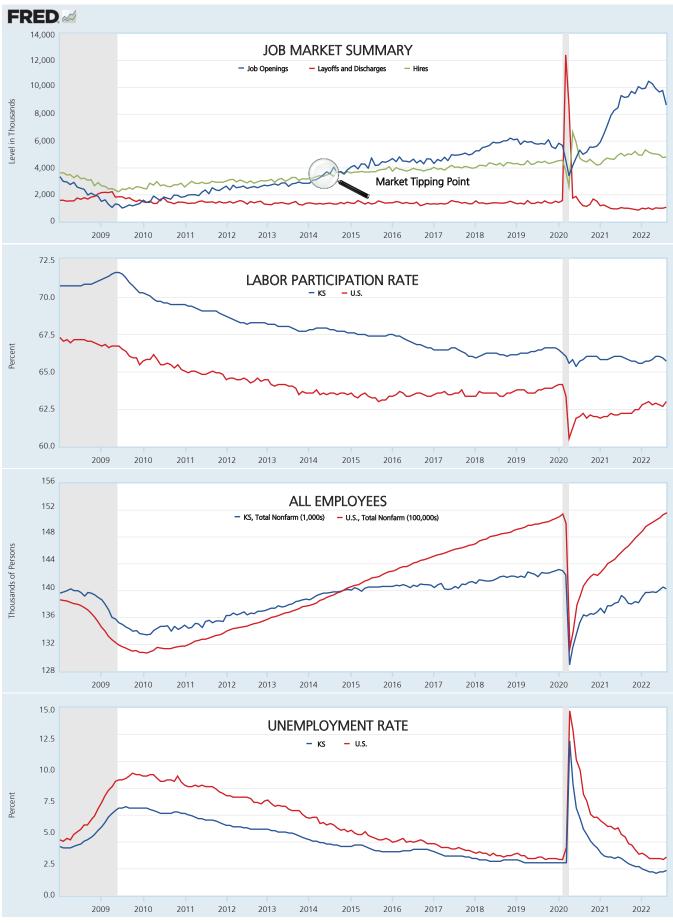
WHAT COMPANIES ARE DOING TO REMAIN COMPETITIVE IN THE TOUGH LABOR MARKET:





Sources: Bureau of Labor Stastics, The Employment Situation; Willis Towers Watson Public Limited Company (WTW) Salary Budget Planning Report; Adecco Jobs Report; Indeed; Monthly JOLTS Report

FEDERAL RESERVE ECONOMIC DATA



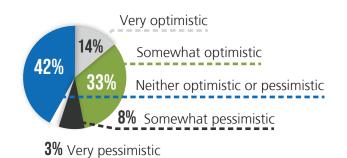


TAG EMPLOYMENT OUTLOOK SURVEY RESULTS

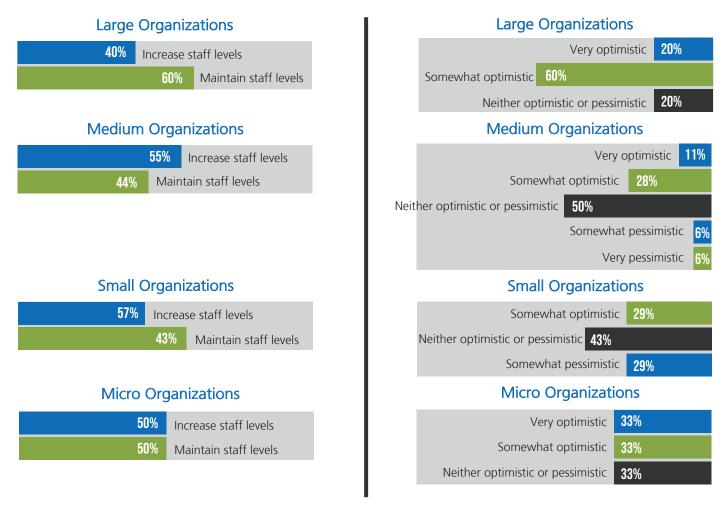


question 2:

What is your hiring sentiment on overall job growth in Kansas for the first six months of 2023 compared to the last six months of 2022?



BY ORGANIZATION SIZE



Large = 250+ employees

Medium = 50-249 employees

Small = 10-49 employees

Micro = 1-9 employees

